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CHIEF MINISTER'S MESSAGE

BALOCHISTAN HAS TREMENDOUS OPPORTUNITIES FOR DOMESTIC AND FOREIGN INVESTORS. WITHOUT ANY DISCRIMINATION, WE WELCOME ALL LOCAL AND FOREIGN INVESTORS TO COME AND INVEST IN THIS NATURALLY BLESSED PROVINCE OF PAKISTAN. ESPECIALLY IN THE FIELDS OF MINING, RENEWABLE ENERGY, OIL AND GAS EXPLORATION, FISHERIES, FOOD PROCESSING, LOGISTICS, COASTAL DEVELOPMENT AND TOURISM. GWADAR PORT CITY. SERVING AS A GATEWAY TO THE MULTI-BILLION DOLLAR CHINA PAKISTAN ECONOMIC CORRIDOR AND ITS ASSOCIATED FREE TRADE ZONES OFFERING UNPARALLEL INCENTIVES FOR ALL THE INVESTORS. IT WILL PROVIDE AN ACCESS TO ARABIAN PENINSULA AS WELL AS CENTRAL ASIAN COUNTRIES. I ENSURE THE INVESTORS THAT THE **GOVERNMENT AND PEOPLE OF BALOCHISTAN ARE COMMITTED** TO TAKE ALL POSSIBLE MEASURES TO REMOVE ALL THE ENTRY AND OPERATIONAL BARRIERS. THIS WILL ALSO ENHANCE THE EASE OF DOING BUSINESS AND PROVIDE A CONDUCTIVE ENVIRONMENT FOR INVESTMENT AND BUSINESSES. WITH THE INVESTOR FRIENDLY FINANCIAL AND REGULATORY REGIME, CONSIDERING THE ENORMOUS POTENTIAL THAT BALOCHISTAN PROVINCE POSSESS, IT IS IDEAL TIME FOR INVESTORS TO COME FORWARD AND BECOME THE PART TO SHAPE THE FUTURE OF PROVINCE TOGETHER.

> JAM KAMAL KHAN CHIEF MINISTER BALOCHISTAN (CHAIRMAN BBoI&T)

ABOUT BALOCHISTAN

BIGGEST PROVINCE OF PAKISTAN

Covering nearly half of Pakistan's land area sharing its borders with all other three Provinces of Pakistan (Sindh, Punjab and Kpk) and with two international countries of Iran and Afghanistan, the province of Balochistan boasts immense untapped natural resources, multiple climatic zones, picturesque beaches within a diverse topography and numerous species of wildlife. What was once the road link between Afghanistan & the sub-continent is now at the cusp of rivaling the importance of the Suez Canal by providing a trade link between China & the Middle East while offering sea-port access to Central Asia. Still in early stages, Balochistan offers fantastic opportunities across a range of sectors such as mining, energy, agriculture, livestock & dairy, tourism aquaculture, urban-development and logistics.

BALOCHISTAN AT A GLANCE



05 BALOCHISTAN INVESTMENT GUIDE



CHIEF EXECUTIVE OFFICER'S MESSAGE

The Government of Balochistan in its commitment to ensure sustained economic growth necessary for poverty reduction, creating domestic employment opportunities and more equitable income distribution, recognizes the need for local and foreign investment in various sectors of the economy. This is anchored on the fact that the province of Balochistan offers significant economic opportunities as it has abundant but untapped natural resources as well as access to preferential trading opportunities in regional and international markets.

In this regard, the Balochistan Board of Investment and Trade (BBoIT) is mandated to support investment facilitation, procedural administration and stakeholder coordination amongst various government and private sector institutions. Therefore, It has now become the mission of BBoIT to remove entry barriers, enhance ease of doing business operations and bring continuous improvement in the investment climate of the province by providing a myriad of services ranging from pre-project planning to risk management and ensuring legal and regulatory compliances for smooth execution and sustainable development model. As the part of the same mission, BBoIT is carrying out the cumbersome task of mapping as

well as automating the legal, financial and procedural requirements related to investment in the province which will be readily available to investors and create an enabling environment for investment.

Balochistan offers diverse business, trade and investment opportunities specifically in the fields of mining, renewable energy, oil and gas exploration, agriculture, livestock, fisheries, food processing, logistics, coastal development and tourism. BBoIT is committed to create a win-win situation by evolving a conducive policy environment that provides incentives and security to local and foreign investors, thus allowing them to reap benefits of available investment potential in each sector of the province through projects that result in the sustainable socio-economic development of the province.

I and my team are confident to demonstrate a pro-active service delivery for all investors by assuring smooth coordination with multiple agencies to facilitate investments seeking to enhance the rate of economic growth and job creation in Balochistan.

Through this forum, I would like to invite the Investors to come forward and benefit from the huge potential of the Province for which a friendly, hard-working and honest workforce to assist the Investors at every juncture has been put in place.

Farmanullah Zarkoon

Chief Executive Officer
Board of Investment and Trade
(Chief Minister's Office)
Government of Balochistan



Pakistan's Ease Of Doing Business

Pakistan improved 28 ranks in the Ease of Doing Business (EoDB) report of 2020. This report measures the performance in ease of doing business in 190 countries. Since the launch of the EoDB report in 2002, it is the first time that Pakistan has jumped 28 Points in one year with six reforms.



Pakistan is Among the top 10 reforming countries. This shows the confidence of the investors and the seriousness of the country to provide a conducive environment for the investors and businessmen.





INVESTMENT REGIME AND INCENTIVES

- Numerous sectors are open for foreign investment
- ➤ Up to 100% foreign ownership allowed
- No restrictions on foreign real estate developers
- No minimum requirement for the amount of foreign equity investment
- Entitlement to sell shares, transfer ownership, and de-register
- Option to repatriate profits, dividends, or any other funds in foreign investor's currency of origin
- Online registration procedure for foreign companies
- Opening of branch offices is allowed and facilitated
- Legal system provides recognition and enforcement of foreign arbitration awards
- Guarantees against nationalization and expropriation
- Well-established regime for registration, protection and enforcement of intellectual property rights
- Work visas for technical and managerial personnel
- Bilateral Investment Treaties with 47 countries and agreements on Avoidance of Double Taxation with 52 countries
- Full membership of International Standards Organization
- Access to domestic borrowing
- Online Payment of Taxes Integrated Border Customs Clearing System



Incentives Policy Matrix

ATTRACTIVE INVESTMENT PACKAGE

Policy Parameters	Manufacturing Sector	Non-Manufacturing Sector		
		Agriculture	Infrastructure & Social	Services including IT & Telecom Services
Govt. Permission	Not Required except 4 specified industries	Not Required except specific	licenses from concerned age	ncies.
Remittance of capital, profits, dividends etc	Allowed	Allowed	Allowed	Allowed
Upper Limit of foreign equity allowed	100%	100%	100%	100%
Custom duty on Import of PME	5%	0%	5%	0-5%
Tax relief (IDA% of PME cost)	25%	25%	25%	25%
Royalty & Technical fee	No restriction for payment of royalty & technical fee.	Allowed as per guidelines - i initial period 5 years	nitial lump upto \$100.000 - N	fax Rate 5% of net sales -

* SPECIFIED INDUSTRIES	
Arms and ammunitions	
High Explosives.	
Radioactive substances	
Security Printing, Currency and Mint.	
No new unit for the manufacturing of alcohal, except, industrial alcohol ** Only for CAF (Corporate Agriculture Farming)	

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TRADE AGREEMENTS

China-Pak Free Trade Agreement (CPFTA-II)

Pak-Sri Lanka Free Trade Agreement (PSFTA)

Pak-Malaysia Closer Economic Partnership Agreement

Pak-Mauritius Preferential Trade Agreement

Pak-Indonesia Preferential Trade Agreement

Pak-Iran Preferential Trade Agreement

Pakistan-USA Trade & Investment Framework Agreement (TIFA)

South Asia Free Trade Area (SAFTA)



GENERAL TAX REGIME

TYPE OF TAX

RATE

REMARKS

Corporate Income Tax :

29% (2018/19) 25% (SME's) 35% (Bank)

Personal Income Tax :

0-30% (Progressive)

Capital Gain Tax:

15%

GST (Sales tax/VAT) :

17%

15% (Balochistan)

Customs :

DIRECT TAX

0-20%

Except CKD & CBU of Automobiles

Federal Excise Duty (FED) :

0-16%

For specific items only





THE MULTI-BILLION DOLLAR CHINA-PAKISTAN ECONOMIC CORRIDOR (CPEC) IS THE PART OF CHINA'S ONE BELT ONE ROAD (OBOR) PROJECT, LINKING KASHGAR IN NORTHWEST CHINA WITH GWADAR PORT ON THE ARABIAN SEA COASTLINE IN BALOCHISTAN. IT'S A GAME CHANGER THAT WOULD ENHANCE ECONOMIC PROSPERITY NOT ONLY FOR BOTH THE COUNTRIES BUT ALSO FOR THE REGION AS A WHOLE.

CPEC IS AN INITIATION OF THE MARITIME SILK ROAD THAT WILL LINK 3-BILLION PEOPLE OF EUROPE, ASIA AND AFRICA.

The CPEC and Gwadar Port (Balochistan) will provide China a shorter, cheaper and more secure route to interact with West and South Asia, Arabian Peninsula, and Africa.

CPEC is an extra-ordinary project of shared dreams, goals, destiny, harmony and collective development through the extension of geographical links.

STRATEGIC GAME CHANGER

GWADAR PORT & SMART CITY

SHORTER TRADE ROUTES FOR CHINA & CENTRAL ASIA

LARGEST CHINESE OVERSEAS INVESTMENT

REGIONAL CONNECTIVITY

TRANSPORT INFRASTRUCTURE

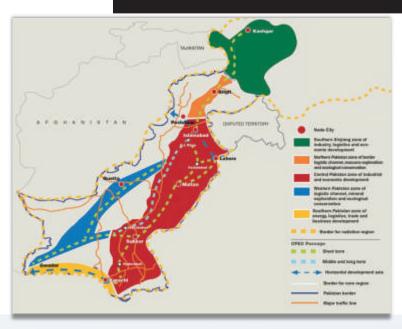
ENERGY HUB / FLOW

LOGISTICS HUB / FLOW

TRADE & COMMERCE

PEACE & DEVELOPMENT OF THE REGION

CONNECTIVITY / HARMONIZATION INTEGRATION OF CIVILIANS



CORRIDOR LENGTH FROM GWADAR TO KASHGAR 3,200KM

OVER 13,000W ELECTRICITY TO BE ADDED

DEVELOPMENT OF PAKISTAN'S MARITIME INDUSTRY & FISHERIES SECTOR

BOOST IN MARITIME FINANCE

Incentives for Investors in Gwadar Free Trade Zone

1	100 % ownership for foreign investors
2	Tax holiday for 23 years
3	100 % exemption on custom duties for construction and operation
4	Leasing of plots up to 99 years
5	Flexible visa regulations
6	Ready to use offices, light industrial units, warehouses
7	World-class infrastructure and security arrangement

THE NEW TRADE EPICENTER

Free Trade Zone

- Special tax Exemption
- Over 30 investors have invested 3bn Yuan
- Investors from across the world are welcome

Oil City

- 80,000 acres of land
- Transportation oil from Gulf to China
- **Refineries &** petrochemical plants
- \$9 billion Aramco **Refinery MoU signed** by Saudi Arabia

GDA

- Gwadar Development **Authority**
- Gwadar Port **Authority**
- Gwadar International **Airport**

Investment Opportunities

- Water desalination plants
- Energy sector (LNG Restaurants, recreational activities
- Superstores, markets

- Electric power generation,
 Warehousing / Container vards
 - **Container vards**
- Export oriented industries
- Tourism infrastructure (hotels etc.)

Gwadar The new trade Epicenter

- Gwadar (Balochistan) Smart City is located on the shores of the Arabian Sea, in the southwest of Pakistan.
- It has a warm water deep-sea port at the joining point of 21st Century
 Maritime Silk Road and Silk Road Economic Belt through a connecting link of
 China Pakistan Economic Corridor.
- The Gwadar Port is located at the mouth of the Persian Gulf, just outside the Strait of Hormuz, key oil route in and out of the Persian Gulf.
- The Gwadar Free Zone enjoys its significant geographical superiority due to its proximity to this vital node of international trade.
- The 2200 Acres Gwadar Free Zone is being established immediately west of the port and the planned container terminal, making an integral part of the Gwadar Port which is going to become a future hub of transit and trans-shipment.



SPECIAL ECONOMICS TONE O2 Special Economic Zo

Incentives for SEZs

- Gas, electricity and other utilities provided at zero-point of the Zones
- Captive power generation permissible to Developers of the Zones
- Investor friendly visa policy

For Developers

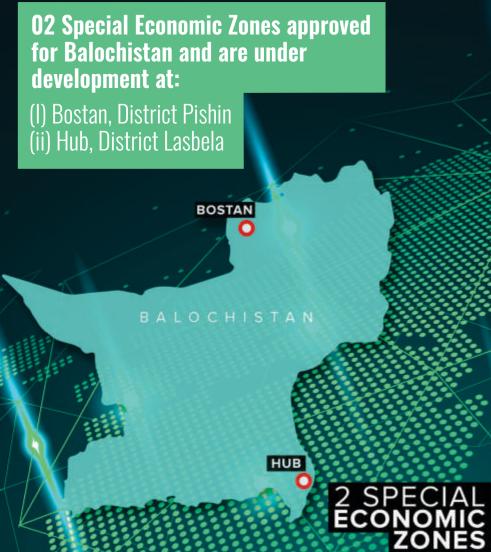
- One time custom duty exemption on plant & machinery
- Income tax exemption for 5 years

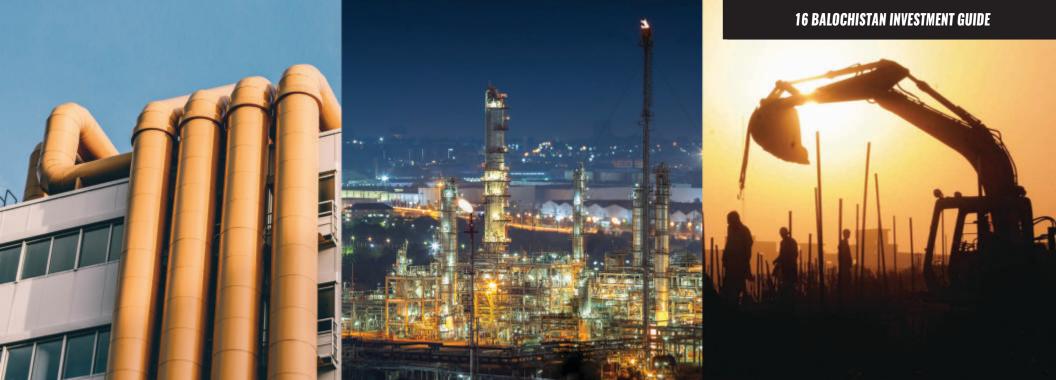
For Zone Enterprises

- One time custom duty exemption on plant & machinery
- Income tax exemption for 10 years

Development modes

- Public Sector Private Sector
- Public-Private Partnership





INDUSTRIAL SECTOR

BALOCHISTAN industrial sector is mainly concentrated in Hub, Winder, Gaddani and Quetta. The provincial government is working on two Special Economic Zones, one each in Hub and Bostan, aimed at attracting investors to construct factories in the areas. A number of applications have also been received from the private sector for development of sector specific SEZs. The government also intends to set up industrial estates in Khuzdar, Turbat, and Pasni aimed at providing job opportunities to local people.



Pharmaceuticals

Electronic/Electrical

Plastic

Oil/Chemicals

Wheels/Engineering



Packaging

Pottery

Healthcare

Jewelry



Weapons/Dagger

Handicrafts



Food Processing

Carpets

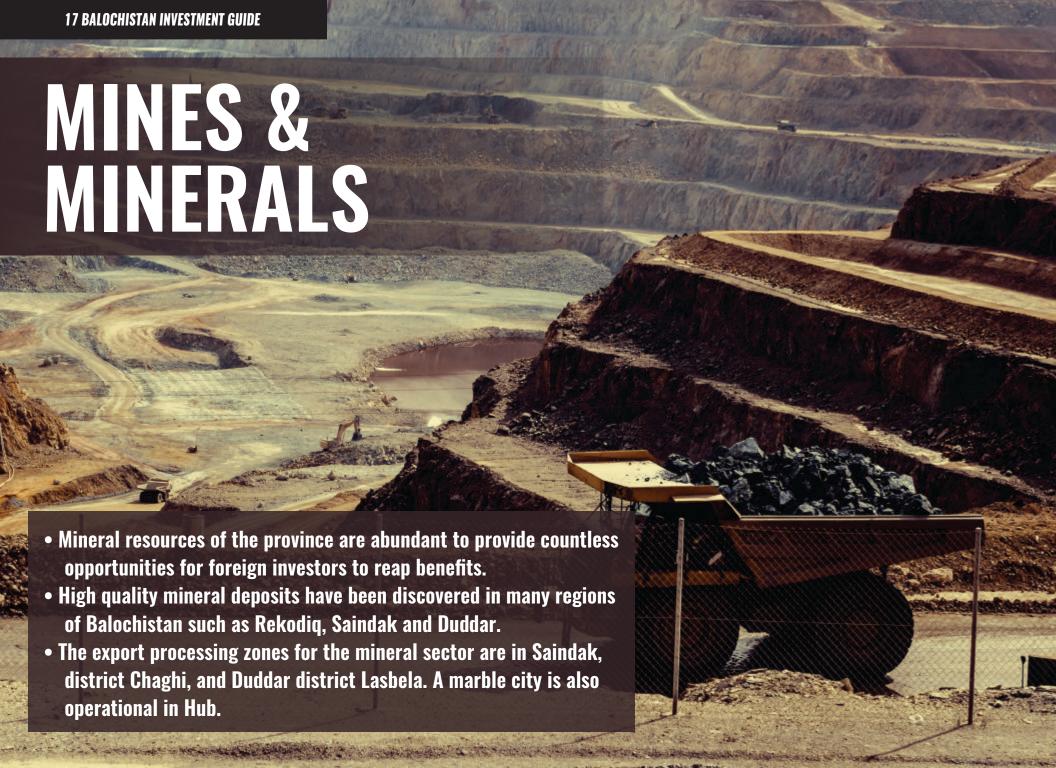


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INVESTMENT OPPORTUNITIES

MINES AND MINERALS

METALLIC MINERALS

- GOLD
- COPPER
- LEAD & ZINC
- CHROMITE
- ANTIMONY
- TITANIUM
- MANGANESE
- ALUMINUM
- IRON

DIMENSION STONES

- ONYX
- MARBLE
- **GRANITE**
- ORD-MARBLE

NON METALLIC MINERALS

- COAL
- SULPHUR
- BARITE
- GYPSUM
- SOAP STONE
- CALCITE



Coal

Sarrange, Degari, Sinjidi, Mach, Abegum, Pir Ismail Ziarat, Sharigh-Harnai, Duki and Chamalang have 217 million tons of Coal reserve.

- Copper Processing Unit
- Sulphur Chemical Packaging Plant
- Iron Ore Beneficiation Plant
- Steel Mill
- Marble City/Cutting Factories
- Ferro-Chrome Plant
- Cement Manufacturing Plants
- Barium Chemical Plant
- Coal Washing Plant
- Cement Manufacturing Plant
- Coal and Gas based Power Plants
- Iron Ore up-gradation Plant
- Mineral Exploration and Extraction (Use of modern technology)
- Minerals Processing Plants
- Value Addition and Processing Plants
- Special Economic Zones for Mines and Mineral Sector

MINING INFOGRAPHICS

Mineral Resources of Balochistan

Copper & Gold

The estimated copper reserves of Saindak are 412 million tons. Dasht-I-Kain has 400 million tons of copper. Rekodic holds 5.87 billion tons of copper reserves along with 42 million ounces of Gold.

Iron Ore.

Iron Ore deposits are around 75 million tons. Major Areas where Iron Ore is found are Pachin Koh, Chigendik and Chilgazi in Chagai district.

Onyx Marble

Chaghi and other regions have huge deposits of Onyx Marble. Other regions such as Julil has 10 million tons, Mashkicha has 12 million tons and Butuk has 15 mil lion tons of marble reserves.

Sulphur

In Chaghi district of Balochistan the deposits of Sulphur are clustered around the southern and southwestern side of an extinct volcanic crater called, Koh-I-Sultan. Koh-I-Sultan has 50 million tons of Sulphur.

Lead & Zinc

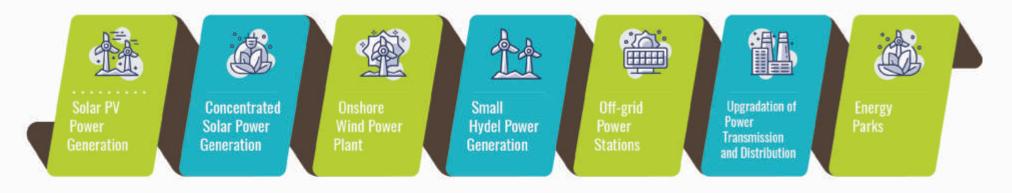
Lasbela and Chaghi districts have more than 26 million tons of Lead and Zinc ore.

Barite

Pakistan is considered among the top 10 Barite producing countries of the world with only Khuzdar producing nearly 1.7 million tons, out of the total 5 million tons of annual production.

ENERGY

Investment Opportunities in Energy Sector



Procedure for Investing in Energy Sector:

- 1) Competitive Bidding
- 2) Direct G2G Agreements
- 3) New Technologies (without bidding)

Opportunities for investors

INCENTIVES

- Bankable security documents including sovereign Guarantees
- ► Tax holidays
- Import duty relaxations
- One window operations provide fast track approvals
- Investor friendly policies covering market risks
- Guaranteed US S returns
- Immense potential of up to US \$80bn

ENERGY BALOCHISTAN

 Balochistan is rich in renewable energy (RE) resources - solar power, wind energy, geothermal and micro-hydro systems.

 More than 25 solar and wind-based 50MW power plants are already in feasibility stage.

A 500MW G2G project agreed with the Saudi Arabia Govt.

 Geological reports confirm huge reservoirs of Petroleum and gas in various areas of Balochistan.

 An Oil City, on an area of 80,000 acres is being established in Gwadar.

 A 9 billion USD Aramco Refinery agreement already signed with Saudi Govt.

 A 10 billion USD Pak Arab Refinery with help of UAE Govt is agreed at Gaddani.

CSP and Solar Parks are under establishment

 Under CPEC HUBCO has established a power plant of over 3000 MW in Hub while another 300 MW power plant is being established by Chinese company in Gwadar.



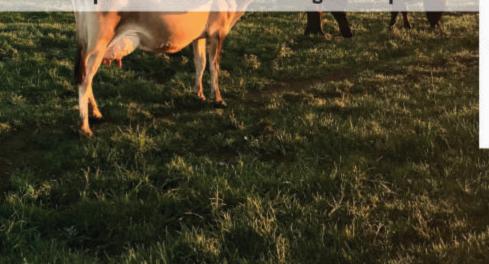
LIVESTOCK

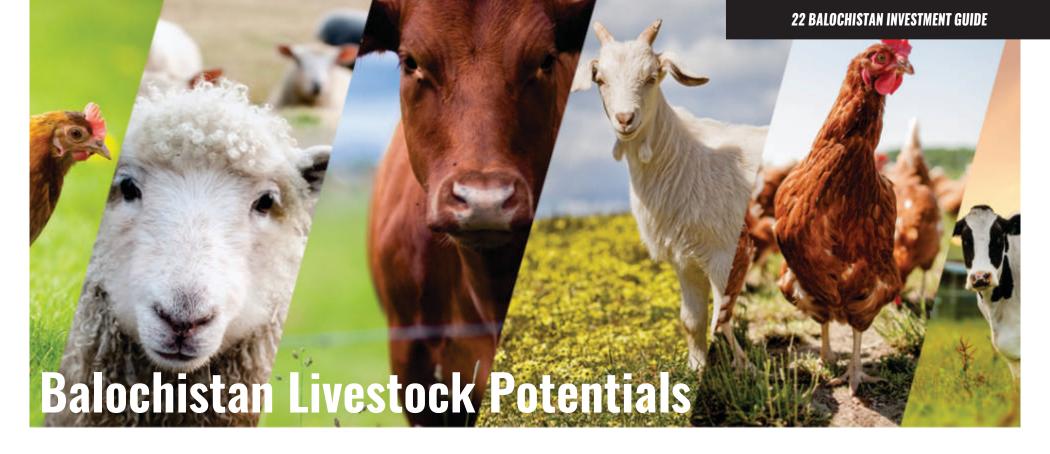


- Livestock contributes 47% of the Province's agriculture output value
- Over 93% of the land is classified as Rangeland
- Home to 6 agro-ecological zones
- Large areas of land available for
 - Animal farming including dairy farming
 - Animal cross-breeding
 - Meat and milk production
 - Feed mills
 - Processing / value addition plants for animal products & byproducts
- Multiple livestock zones being developed

55% 50% 31% 18% Sheep Camels Goat Cattle

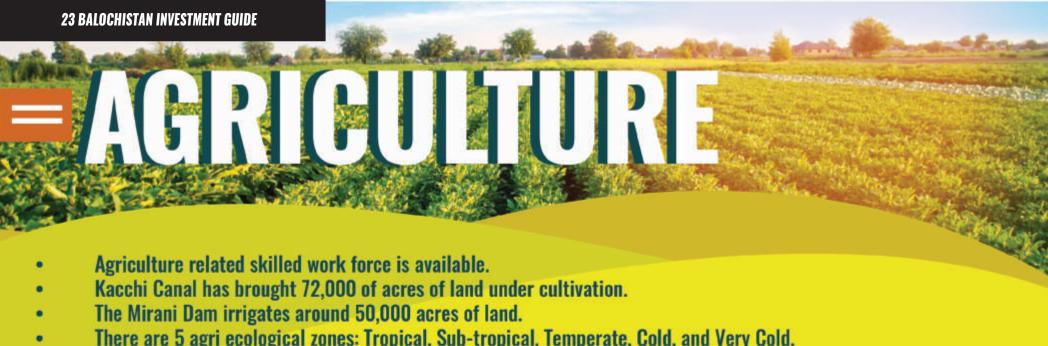
- · Livestock is 20 percent of the Balochistan economy.
- All livestock from Balochistan is organic and of the indigenous breeds.
- The grazing fields are natural and so the livestock is raised organically. It has authentic taste and tender fiber.
- The meat products of Balochistan can easily be exported to the Gulf, Southeast Asian and Central Asian countries including other potential destinations requiring Halal and organic meat of indigenous breed.
- State of the art facilities for cattle care are also available, including veterinary centers, laboratories and insemination centers.





INVESTMENT OPPORTUNITIES

- Processing and export of organic meat to the international market
- By-products industry in Balochistan
- Modern slaughterhouses and feed factories
- Production of quality Halal poultry, Beef, Mutton and Camel meat for marketing fresh meat in the Middle East and Central Asian Countries.
- Feedlot fattening for Export
- Hides and Skin Processing
- Camel Milk and Meat Processing
- Wool Industry
- Milk and Dairy Products
- Commercial Broiler Production
- Farming of Goats/Sheeps, Deer, Ostrich, Turkey, Camel
- Sausage Industry
- Establishment of Milk Pasteurization Plants



- There are 5 agri ecological zones: Tropical, Sub-tropical, Temperate, Cold, and Very Cold.
- The province is known as the fruit basket of Pakistan because of its production of high-quality fruits in bulk.
- There are 130 varieties of dates being produced in Balochistan.

LIST OF CROPS IN **BALOCHISTAN**

Other major crops and fruits in Balochistan include

Wheat Rice

Maize Jowar

Bajra Barley & Apricot

Cherry Peach

Grape Olive

Investment Space in Agriculture Sector

Apple treatment plants Date processing plants Fried/dried Onion plants

Cold Storages

Food processing

Cut Flower Production

Green House Farming/ Tunnel Farming

Apricot Oil Extraction Plants

Fruit Nurseries

Fruit Packing Houses

94% of the country's apricots

72% of the country's pomegranates

5% Agro-ecological zones

53% of the country's plums

89% of the country's grapes

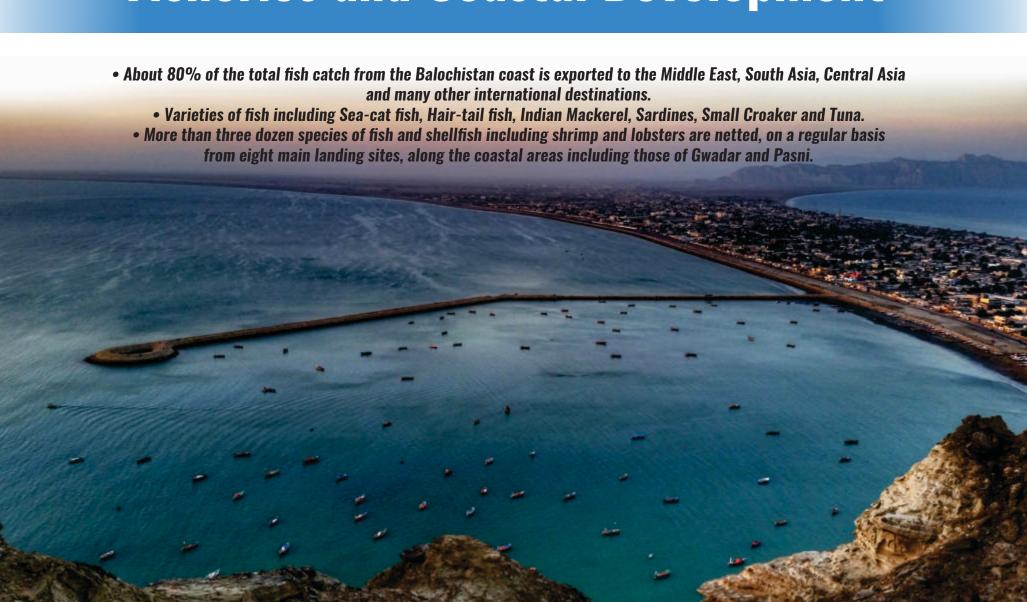
45% of the country's dates

130 varieties of Dates

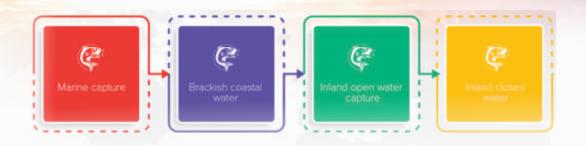
670/0 of the population employed in agriculture

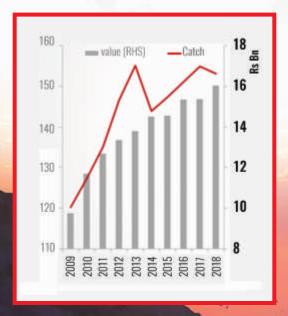


Fisheries and Coastal Development



The fisheries of Balochistan can be divided into four main sub-sectors





- Fishing has been the major occupation on the Makran coast for generations
- The 750km coastline covers 8 main & 30 smaller landing sites
- Marine fish capture in Balochistan market 34% of Pakistan's total fisheries production

INVESTMENT OPPORTUNITIES IN FISHERIES AND COASTAL DEVELOPMENT

- Fish Processing Plants
- Fish Storage
- Warehousing and Logistics
- Upgradation of Boats
- Construction of Jetties
- Establishment of Training Institutes
- Development of fish hatchery
- Ship Breaking
- Hotels and Resorts near Coastal Areas



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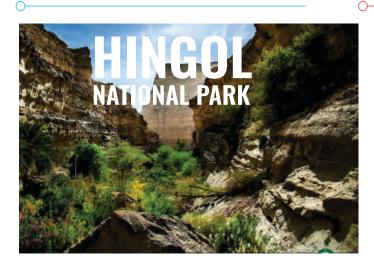
The Markhor is the national animal of Pakistan. where it is also known as the screw horn or "screw-horned goat", The name is thought to be derived from Persian a conjunction of mâr and the suffix khor interpreted to represent the animal's alleged ability to kill snakes. The population of Markhor, in Balochistan has increased significantly from 2,200 to 3,000.

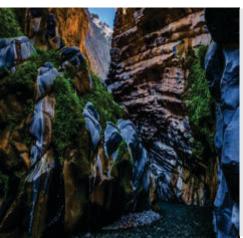


Quetta formerly known as Shalkot is the provincial capital and largest city of Balochistan, Pakistan It was largely destroyed in the 1935 Quetta earthquake, but was rebuilt and has a population of 4,678,932 according to the census of 2017. Quetta is at an average elevation of 1,680 meters (5,510 feet) above sea level making it Pakistan's only high-altitude major city.



Hanna Lake is a lake in Urak Valley near Quetta city in Balochistan Province in southwestern Pakistan. It is surrounded by mountains. Hanna Lake is in the hills close to where the Urak Valley begins 17 kilometers (11 mi) east from Quetta city. The reservoir was constructed in 1894 during the British Colonial era on the land of local tribesmen.





MOOLA CHOTOK

BALOCHISTAN TOURISM

Moola Chotok is a hidden ravine located in the middle of Khuzdar District in the southern province of Balochistan, Pakistan. In summer, it is one of the hottest places in the country like Sibi and Dhadar. In winter, it is one of the coldest places. Temperatures vary wildly throughout the year, with summer highs commonly exceeding 120 °F (48.9 °C) and winter minimum temperatures sometimes falling below freezing point.

FOOD

KHADDI KABAB

• The mouth-watering food is difficult to be found in other areas of Pakistan. Sajji, Khaddi Kabab, Abgoosht, Landhi, Rosh etc are the famous cuisines of Balochistan.

THE MOST SPECIAL PART ABOUT BALOCHI ROSH IS THAT MOST OF THE MEAT GETS COOKED IN ITS OWN FAT AND THAT'S WHAT GIVES THIS RECIPE ITS UNIQUE FLAVOR.

LAMB OR CHICKEN, IN SKEWERS, KAAK IS VERY HARD ONCE IT HAS BEEN MARINATED ONLY IN SALT,

SAJJI IS A DISH ORIGINATING FROM A NATIVE DISH OF THE PROVINCE OF THE BALOCHISTAN PROVINCE OF BALOCHISTAN OF PAKISTAN POPULAR PAKISTAN. IT CONSISTS OF WHOLE AMONG THE NOMADIC BALOCHIS, BAKED. HENCE, IT IS ALSO SOMETIMES **CALLED "PATHAR KI ROTI"**

DAMPUKHT IS A COOKING TECHNIQUE IN WHICH MEAT AND **VEGETABLES ARE COOKED OVER A LOW FLAME, GENERALLY IN DOUGH-SEALED CONTAINERS WITH FEW SPICES**

DRY FRUITS

ROSH





DAMPUKHT







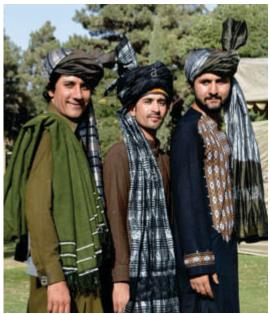


CULTURE

A number of tribes constitute to make people of Balochistan. Four major tribes are (Baloch, Brahvi Pashtoon and Hazara)



DRESS CODE













Music & Festivals

 Throughout the year numerous events, rallies and festivals (Religious, cultural & Musical etc) happen across the province attracting thousands of tourists.









JHAL MAGSI RALLY

Located in the heart of Balochistan, Jhal Magsi was a site unknown to all. Since the start of Rally in 2005, Now Jhal Magsi is known to people all over Pakistan. The rally takes place every winter, where different cars participate to enjoy the rally rather than to win. Driving over 200 Kms, the rally consists of people from all over Pakistan.



COASTAL TOURISM



Princess of Hope is a natural rock formation that manifests a princess looking beyond horizons (maybe for hope). The sea breeze coming from the Arabian Sea has worked for many years an expert craftsman to carve this beautiful sculpture. Princess of Hope stands high in the mountain range along with Makran Coastal Highway.



HERE IS A LIST OF A FEW TOURIST ATTRACTIONS IN BALOCHISTAN

GWADAR
ASTOLA ISLAND
MAKRAN COASTAL HIGHWAY
ZIARAT VALLEY
HINGOL NATIONAL PARK
KUND MALIR BEACH
SAPAT BEACH
CHANDERGUP MUD VOLCANOES
PRINCESS OF HOPE
BUZZI PASS



TOURISM

Opportunities for investors

