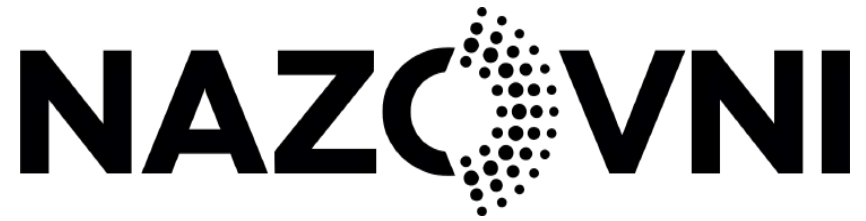




We help businesses to go beyond

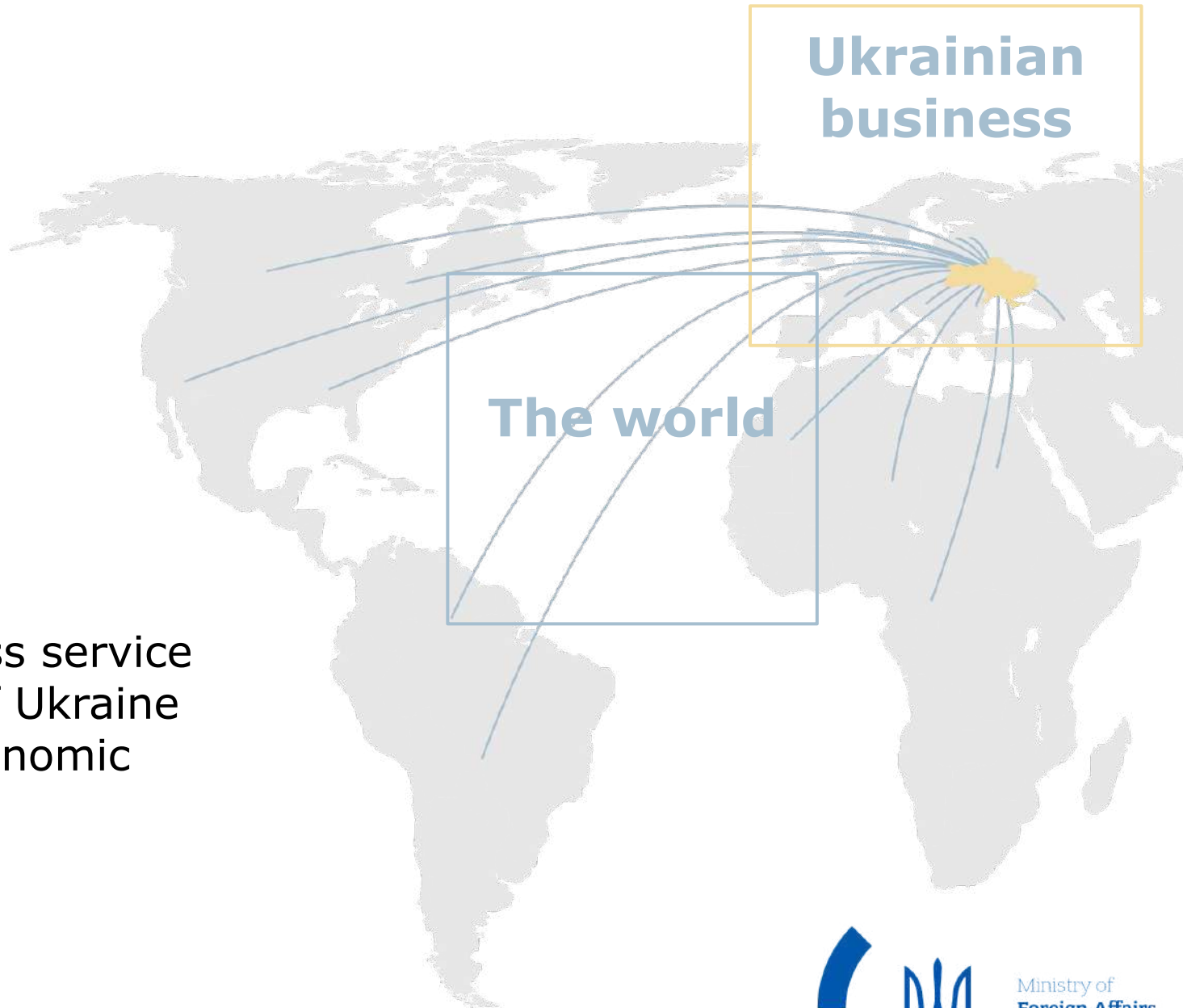
***Functional capabilities of the Platform for
Foreign Partners***





Our Mission is to promote the integration of Ukrainian business into the global economy, helping entrepreneurs to go beyond

NAZOVNI is a Government to Business service from the Ministry of Foreign Affairs of Ukraine that offers a powerful resource of economic diplomacy to the business



Ministry of
Foreign Affairs
of Ukraine

NAZOVNI MATCH



What you need to know
about the business culture
of the country of exports

**Nazovni is an effective digital tool
for importers to find
manufacturers in Ukraine**

**Products needs
of Importer**



**Capabilities of
Ukrainian
exporters**



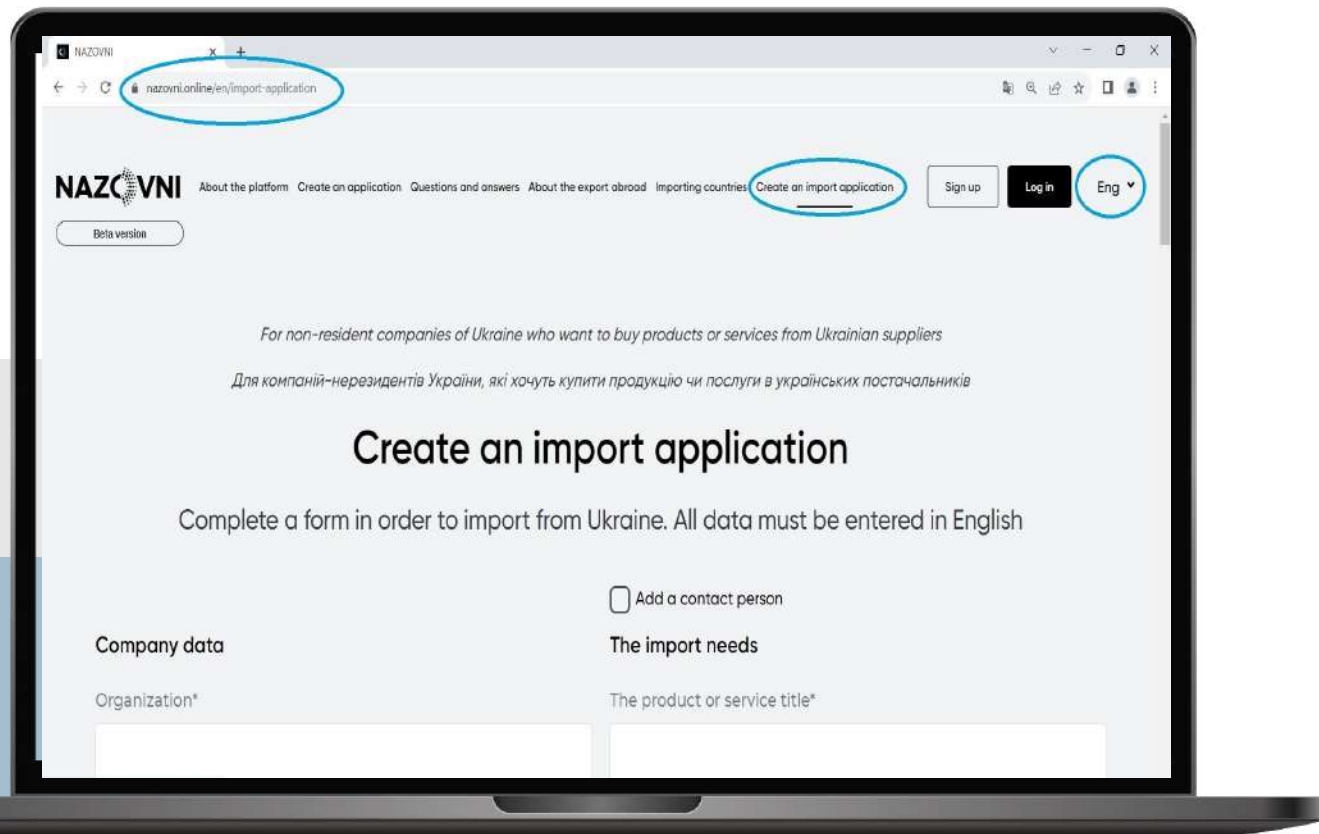
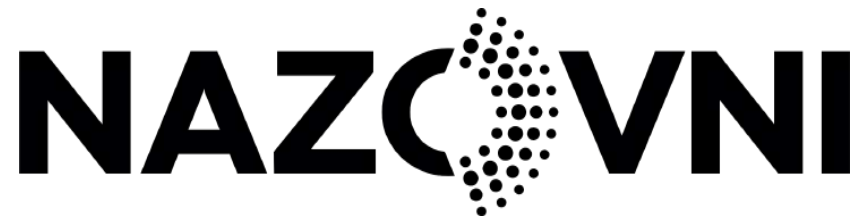
**Synergy and fruitful
cooperation**

Would you like to buy from Ukraine?

Fill in the application form on the web-site
<https://nazovni.online> or via link
<https://nazovni.online/en/import-application>

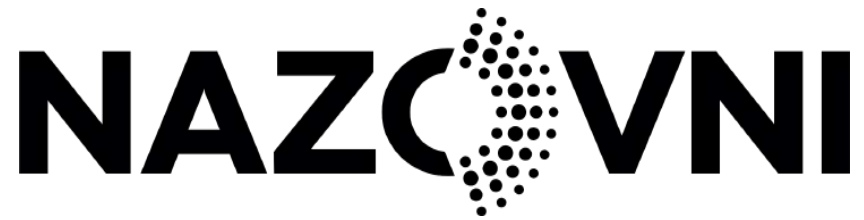
Give all required information about your
company and goods request

The screenshot shows the NAZOVNI website interface on a laptop. The header includes the NAZOVNI logo, navigation links ('About the platform', 'Questions and answers', 'About the export abroad', 'Create an import application'), and buttons for 'Find a market' and 'I want to export'. A 'Beta version' badge is also present. The main heading is 'Create an import application', followed by the instruction: 'Complete a form in order to import from Ukraine. All data must be entered in English'. The form is divided into two columns. The left column, titled 'Company data', contains a text input for 'Organization*' with a 'No more than 100 characters' note and a dropdown for 'Country*'. The right column, titled 'The import needs', has a checkbox for 'Add a contact person', a text input for 'The product or service title*', and a dropdown for 'Field of activity*'. A vertical line connects the text boxes above to the laptop screen.



STEP 1

Go on the website
<https://nazovni.online>
and create an import
application

A screenshot of a laptop screen displaying the NAZCVNI website. The browser address bar shows "nazcvni.online/en/import-application". The page title is "Create an import application". Below the title, a subtitle reads: "Complete a form in order to import from Ukraine. All data must be entered in English". The form is divided into two main sections: "Company data" and "The import needs".

Under "Company data":
- "Organization*": A text input field with a note below it: "No more than 100 characters".
- "Country*": A dropdown menu.
- "Fields of activity*": A dropdown menu.

Under "The import needs":
- "Add a contact person": A checkbox.
- "The product or service title*": A text input field.
- "Field of activity*": A dropdown menu.
- "HCDCS Code*": A text input field with an information icon (i) to its left.

At the top right of the page, there are links for "Sign up", "Log in", and a language selector "Eng v".

STEP 2

Fill out the application form

Fields for filling out an import application

Company data:

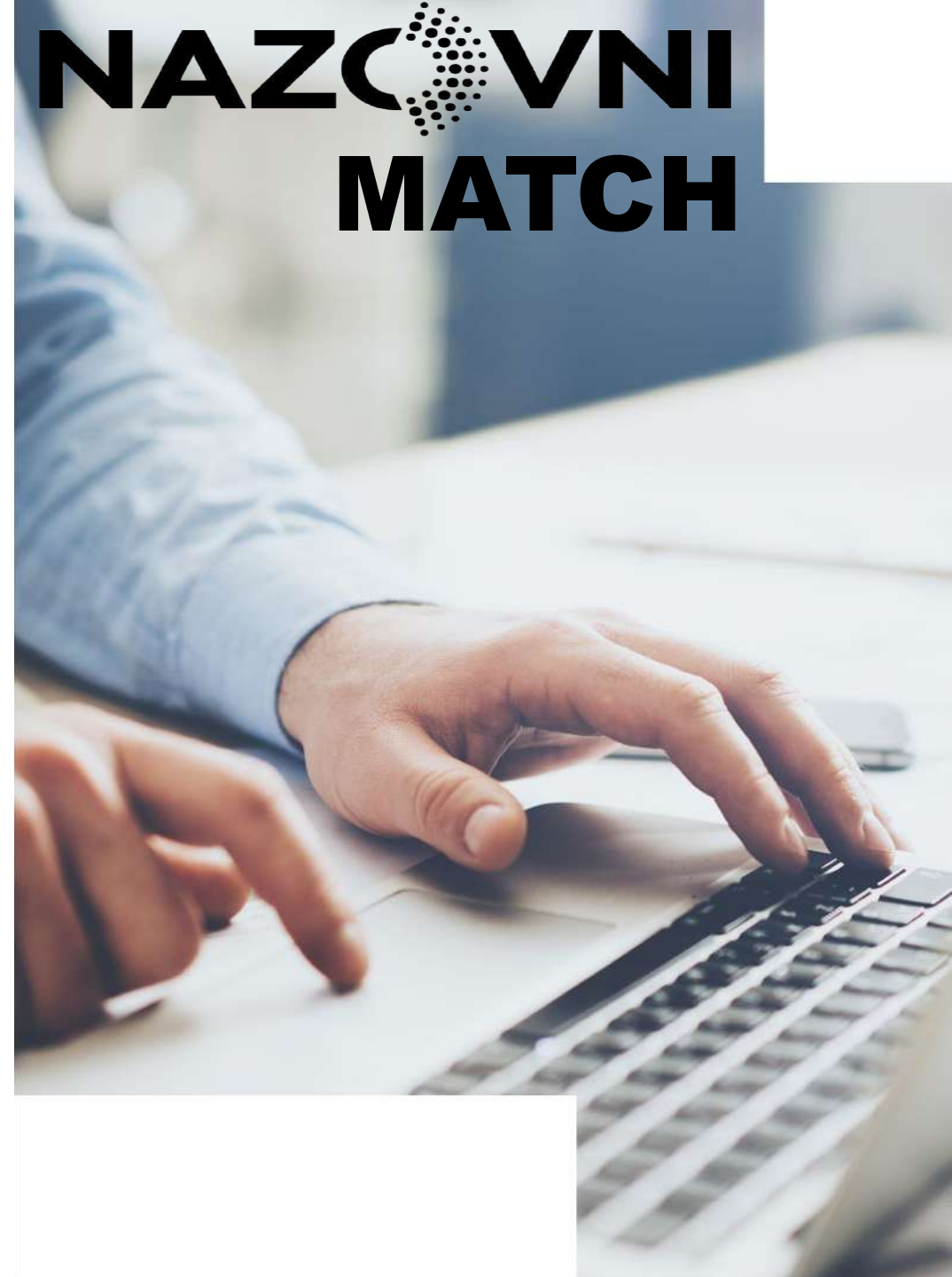
- ✓ Organization name
- ✓ Country
- ✓ Fields of activity
- ✓ Registration code
- ✓ Website
- ✓ Address
- ✓ Phone number
- ✓ E-mail address
- ✓ Social network
- ✓ Contact person
- ✓ Position
- ✓ Addition information

The import needs:

- ✓ The product or service title
- ✓ Country
- ✓ Field of activity
- ✓ HCDCS Code
- ✓ Terms of delivery according to Incoterms
- ✓ Estimated contract value
- ✓ Currency
- ✓ Amount of delivery
- ✓ Delivery terms
- ✓ Country of destination
- ✓ Comments
- ✓ Addition files

Exploring and selecting of appropriate manufacturers/exporters

- ☐ Studying of import application
- ☐ Contacting of importer directly to clarify request details
- ☐ Selecting appropriate exporters
- ☐ Sending a mail with the list of exporters according to the import application



NAZC VNI results

Exporters (companies)

1600+

Import applications submitted
to exporters for consideration

100+

Import applications

80+

Countries

30+

Importing countries



Germany



Poland



Italy



France



Great Britain



Belgium



Kenya



Egypt



Spain



Romania



China



Ireland



UAE



Portugal



Kuwait



Tunisia



Mexico



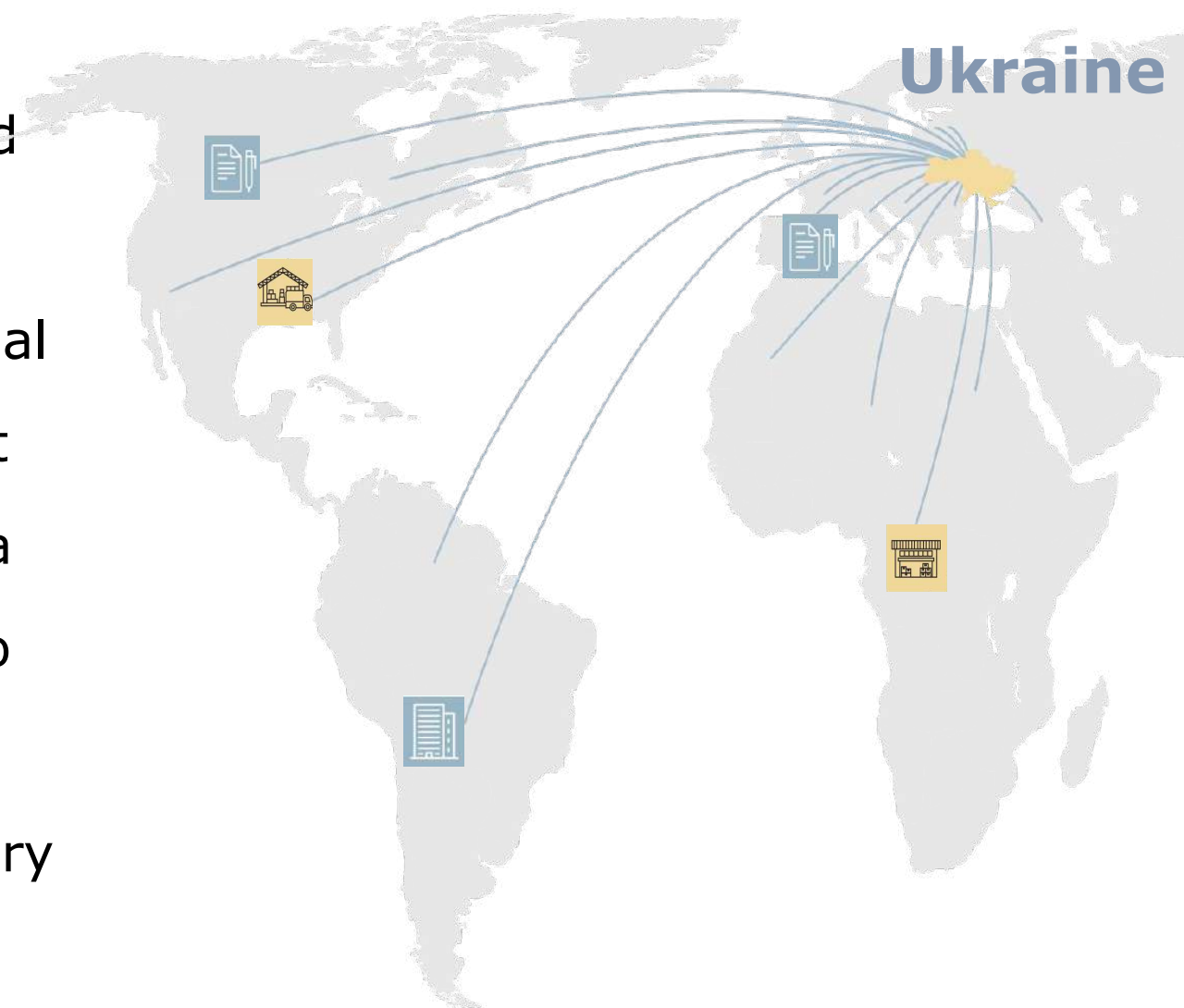
Qatar



Hungary



Israel



TOP sectors of the economy that submitted import applications



Food products and
confectionery



Agricultural industry



Woodworking and
furniture industry



Equipment and tools



NAZOVNI PARTNERS

NAZOVNI is working on additional opportunities for Ukrainian exporters by partnering with local and international associations and entities.

NAZOVNI develops cooperation with international partners to support and open new markets for local entrepreneurs, as well as to become a main channel for supply of Ukrainian goods and services.

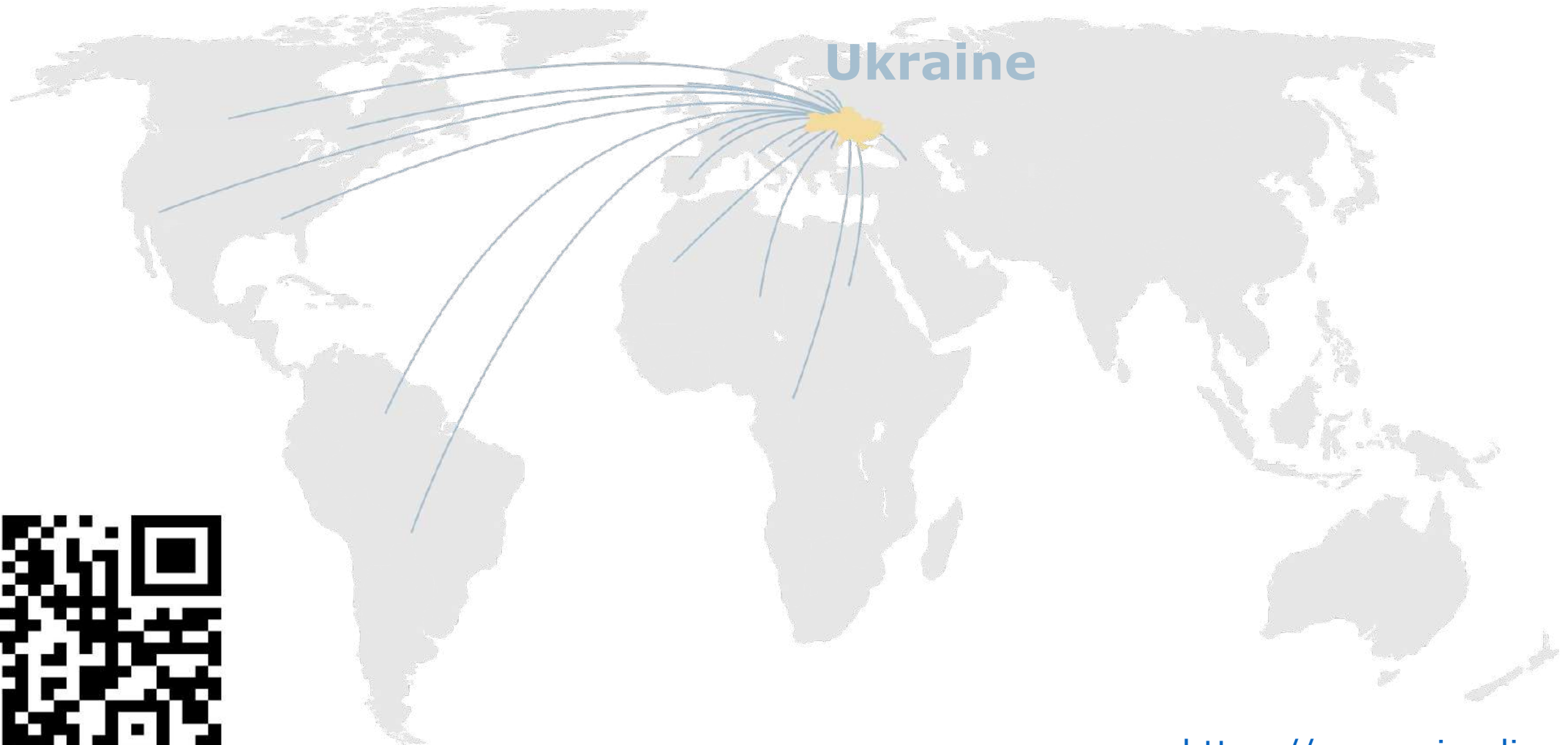


AMERICAN CHAMBER
OF COMMERCE
UKRAINE



Federal Ministry
for Economic Affairs
and Energy





<https://nazovni.online/en>

Email: office@nazovni.online